

EXECUTIVE PRESENCE for Principal Advisors March 2018

Executive Presence provides the opportunity for senior executives to increase their awareness of their impact on others, and develop their confidence and effectiveness when contributing ideas and direction in groups.

The Executive Presence Programme provides you with the opportunity to have the *presence* and *impact* you want through:

- Presenting yourself in ways that conveys and engenders confidence
- Using effective behaviours in a variety of group environments and situations, and judgement in when to apply these
- Increased authenticity and credibility through positive relationships
- A greater awareness and understanding of your impact on others and how to create the impression and presence needed
- A greater understanding of group dynamics especially at executive level and chairing meetings and your own role and impact within these settings

PROGRAMME STRUCTURE AND DATES

The programme runs over 4 months and has the following structure to maximise learning and application.

Month prior to programme	3 Half day group work sessions over three weeks	Subsequent months
One-on-one preparation and goal setting:	3 Wednesday mornings in March	Two integration sessions
Goal setting and creating your personal learning programme Identifying case studies, success indicators and post programme feedback process	<p>Wed 14th March Session 1: 8.30 - 12.30pm Exploring interpersonal perceptions and value systems around communication</p> <p>Wed 21 March Session 2: 8.30 - 12.30pm Identifying sub groups and group dynamics in leadership teams: case studies</p> <p>Wed 28th March Session 3: 8.30 – 2.30pm Role training for new responses with specific case studies</p>	Two 1:1 coaching sessions for implementation, reviewing progress and refining and consolidating learning.

VENUE: Willeston Conference Centre, 11/15 Willeston Street, Wellington

ENROLMENTS: email Diana on dianaj@diana-jones.com or via your manager or sponsor.